



HIRE SUCCESS EMPLOYMENT TESTING SYSTEM
PERSONALITY PROFILE
BASELINE SUMMARY REPORT

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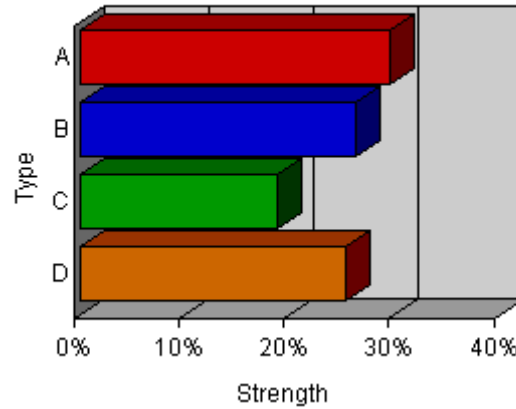
Primary Personality is: "A"

The following table compares the Strength of each of the 4 Personality Types with the Primary and Secondary Range established in the Baseline File used for this applicant.

STRENGTH	TYPE	BASELINE RANGE
A = 29.6%	(Director)	23.8% to 32.2%
B = 26.3%	(Socializer)	20.5% to 29.8%
C = 18.8%	(Thinker)	
D = 25.3%	(Supporter)	

Applicant answered 100 of 100 Questions.

Personality Type by Strength



TRAIT STRENGTH ANALYSIS

BASELINE PROFILE USED:

Outside Sales Commission

Confidence Factor

	1	2	3	4	5	6	7	8	9	Overall Trait Confidence:	HIGH
Introverted								[8]		Extroverted	*****
Unorganized								[8]		Organized	*****
Cautious							[7]			Risk Taker	*****
Indecisive								[8]		Decisive	*****
Intuitive									[8]	Analytical	*****
Inflexible							[6]			Adaptable	*****
Merciless								[7]		Compassionate	***
Deliberate - Planner			[4]							Spontaneous	****
Lives for Today									[9]	Goal Oriented	*****
Reactive							[6]			Proactive	**
Avoids Change				[4]						Likes Change	*
Impatient			[5]							Patient	****
Unpersuasive								[8]		Persuasive	***
Delegates Details						[6]				Detailed	*****
Avoids Stress								[8]		Thrives on Stress	*****
Needs Reassurance									[9]	Self Confident	*****
Intolerant				[5]						Tolerant	*
Team Player								[7]		Works Independently	**
Passive								[7]		Aggressive	*****
Skeptic									[8]	Promoter	*****

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CONFIDENTIAL

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